**Condensed consolidated interim financial statements** 

for the six month period ended 30 June 2013

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# Independent auditors' report on review of interim financial information

The Shareholders
Emirates Integrated Telecommunications Company PJSC
Dubai, United Arab Emirates

#### Introduction

We have reviewed the accompanying June 30, 2013 condensed consolidated interim financial information of Emirates Integrated Telecommunications Company PJSC ("the Company"), which comprises:

- the condensed consolidated statement of financial position as at June 30, 2013;
- the condensed consolidated statements of comprehensive income for the three-month and six-month periods ended June 30, 2013;
- the condensed consolidated statements of changes in equity for the six-month period ended June 30, 2013;
- the condensed consolidated statements of cash flows for the six-month period ended June 30, 2013; and
- notes to the interim financial information.

Management is responsible for the preparation and presentation of this condensed consolidated interim financial information in accordance with IAS 34, 'Interim Financial Reporting'. Our responsibility is to express a conclusion on this condensed consolidated interim financial information based on our review.

#### Scope of Review

We conducted our review in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying June 30, 2013 condensed consolidated interim financial information is not prepared, in all material respects, in accordance with IAS 34, 'Interim Financial Reporting'.

**KPMG** 

Vijendra Nath Malhotra Registration No. 48B

2 4 JUL 2013

## Condensed consolidated statement of financial position

As at 30 June 2013

As at 30 June 2013		Reviewed 30 June 2013	Audited 31 December 2012
Non-current assets	Note	AED 000	AED 000
Property, plant and equipment	4	7,663,502	7,590,768
IT software	5.1	344,967	330,734
Telecommunications licence fee	5.2	78,692	81,778
Indefeasible right of use	5.3	204,896	199,658
Goodwill	5.4	549,050	549,050
Total non-current assets		8,841,107	8,751,988
Current assets			panento reconstruiros.
Deferred fees	5.5	79,612	2,749
Inventories		101,593	24,547
Accounts receivable	. 7	1,101,563	1,109,872
Other receivables	8	270,016	334,146
Due from related parties	6.1	204,167	171,021
Prepayments		213,922	209,212
Cash and cash equivalents	9	731,749	2,688,644
Short term investments	9	2,080,000	630,000
Total current assets		4,782,622	5,170,191
Current liabilities			
Accounts payable and accruals	12	3,630,265	3,954,965
Due to related parties	6.1	17,329	48,544
Current portion of long term borrowings	10	1,034,365	328,613
Total current liabilities		4,681,959	4,332,122
Net current assets		100,663	838,069
Non-current liabilities			
Employee benefits	13	133,663	122,682
Long term borrowings	10	1,606,805	1,844,118
Provisions	11	99,292	95,638
Total non-current liabilities		1,839,760	2,062,438
Net assets		7,102,010	7,527,619
Represented by:		10 (gear) Lighter	
Share capital	14	4,571,429	4,571,429
Share premium	15	393,504	393,504
Share based payment reserve	16	90,790	86,780
Statutory reserve	17	559,762	465,581
Proposed dividend		1,005,714	1,371,429
Retained earnings		480,811	638,896
Shareholders' equity		7,102,010	7,527,619

The condensed consolidated interim financial statements were approved by the Board of Directors on 24 July 2013 and signed on its behalf by:

Ahmad bin Byat

Chief Executive Officer

The notes set out on pages 6 - 21 form an integral part of these condensed consolidated interim financial statements.

# **Condensed consolidated statement of comprehensive income** For the six month period ended 30 June 2013

		Reviewed six month period ended 30 June 2013	Reviewed six month period ended 30 June 2012	Reviewed three month period ended 30 June 2013	Reviewed three month period ended 30 June 2012
	Note	<b>AED 000</b>	<b>AED 000</b>	<b>AED 000</b>	<b>AED 000</b>
Revenue	25	5,286,554	4,898,655	2,660,142	2,451,560
Cost of sales		(1,741,515)	(1,530,815)	(866,788)	(777,360)
Gross profit		3,545,039	3,367,840	1,793,354	1,674,200
General and administrative expenses	18	(1,998,441)	(2,060,996)	(1,001,396)	(1,022,208)
Finance income	19	22,243	26,772	10,187	11,385
Finance expense	19	(47,172)	(36,885)	(29,629)	(17,945)
Other income	20	7,945	20,551	5,162	5,596
Profit before Royalty		1,529,614	1,317,282	777,678	651,028
Royalty	21	(587,804)	(658,641)	(303,774)	(325,514)
Profit for the period		941,810	658,641	473,904	325,514
Profit and comprehensive income attributable to shareholders of the					
Company		941,810	658,641	473,904	325,514
Earnings per share (AED)	22	0.21	0.14	0.10	0.07

The notes set out on pages 6-21 form an integral part of these condensed consolidated interim financial statements.

## Condensed consolidated statement of cash flows

For the six month period ended 30 June 2013

	Note	Reviewed six month period ended 30 June 2013 AED 000	Reviewed six month period ended 30 June 2012 AED 000
	Note	ALD 000	ALD 000
Cash flows from operating activities			
Profit for the period		941,810	658,641
Adjustment for:			
Depreciation of property, plant and equipment		525,887	470,089
Amortisation of IT software		54,763	69,650
Amortisation of intangible assets		15,750	13,138
Provision for end of service benefits		22,637	16,672
Impairment of property, plant and equipment		3,862	6,147
Net finance income and expense		5,487	10,113
Equity-settled share based payment transactions		4,010	10,048
Other income		(2,783)	(20,551)
Changes in working capital	23	(380,346)	90,185
Net cash generated from operating activities		1,191,077	1,324,132
Cash flows used in investing activities			
Purchase of property, plant and equipment		(696,203)	(555,114)
Purchase of IT software		(96,075)	(43,866)
Addition to indefeasible right of use		-	(15,640)
Short term investments	9	(1,450,000)	-
Other income		2,783	20,551
Net cash used in investing activities		(2,239,495)	(594,069)
Cash flows from financing activities			
Long term borrowings		957,551	129,436
Repayment of borrowings		(489,112)	(519,493)
Finance income		12,056	26,772
Finance expense		(17,543)	(36,885)
Dividends paid		(1,371,429)	(685,714)
Net cash used in financing activities		(908,477)	(1,085,884)
Net increase in cash and cash equivalents		(1,956,895)	(355,821)
Cash and cash equivalents at 1 January		2,688,644	2,376,371
Cash and cash equivalents at 30 June	9	731,749	2,020,550

The notes set out on pages 6-21 form an integral part of these condensed consolidated interim financial statements.

## Condensed consolidated statement of changes in equity

for the six month period ended 30 June 2013

	Share capital (Note 14)	Share premium (Note 15)	Share based payment reserve (Note 16)	Statutory reserve (Note 17)	Proposed dividend	Retained earnings	Total
	<b>AED 000</b>	<b>AED 000</b>	AED 000	<b>AED 000</b>	<b>AED 000</b>	<b>AED 000</b>	<b>AED 000</b>
At 1 January 2012 Profit for the period Transfer to share based payment	4,571,429	393,504	71,924	267,627	685,714	228,738 658,641	6,218,936 658,641
reserve	-	-	10,048	-	-	-	10,048
Transfer to statutory reserve Transfer to cash	-	-	-	65,864	-	(65,864)	-
dividend payable	-	-	-	-	(685,714)	-	(685,714)
At 30 June 2012	4,571,429	393,504	81,972	333,491	-	821,515	6,201,911
At 1 January 2013 Profit for the period Transfer to share based payment	4,571,429	393,504	86,780	465,581	1,371,429	638,896 941,810	7,527,619 941,810
reserve Transfer to statutory	-	-	4,010	-	-	-	4,010
reserve	-	=	-	94,181	-	(94,181)	-
Cash dividend paid	-	-	-	-	(1,371,429)	-	(1,371,429)
Proposed interim cash dividend <sup>(1)</sup> Proposed special	-	-	-	-	548,571	(548,571)	-
cash dividend <sup>(2)</sup>	-	-	-	-	457,143	(457,143)	-
At 30 Jun 2013	4,571,429	393,504	90,790	559,762	1,005,714	480,811	7,102,010

<sup>(1)</sup> An interim cash dividend of AED 0.12 per share (2012: Nil) amounting to AED 548,571 thousand is proposed.

The notes set out on pages 6-21 form an integral part of these condensed consolidated interim financial statements.

<sup>(2)</sup> A special cash dividend of AED 0.10 per share (2012: Nil) amounting to AED 457,143 is proposed.

## Notes to the condensed consolidated interim financial statements Legal status and principal activities

Emirates Integrated Telecommunications Company PJSC is a public joint stock company with limited liability. The Company was incorporated according to Ministerial resolution No. 479 of 2005 issued on 28 December 2005. The Company was registered in the commercial register under No. 77967. The principal address of the Company is P.O Box 502666 Dubai, United Arab Emirates. The condensed consolidated interim financial statements of the Company for the six month period ended 30 June 2013 comprises the Company and its Subsidiary ("the Company").

The Company's principal objective is to provide fixed, mobile, broadband, broadcasting and associated telecommunications services in the UAE. The commercial operations of the Company commenced on 11 February 2007.

During the year 2010, the Company established a wholly owned subsidiary; EITC Investment Holdings Limited ("the Subsidiary") incorporated as an offshore company in accordance with the offshore companies regulations of Jebel Ali Free Zone of 2003. The principal objective of the Subsidiary is to hold investments for new non-core business activities in which the Company wishes to invest in the future, such as content, media, data and value added services for telecommunications. At 30 June 2013 there had been no commercial activities within the Subsidiary.

#### 1 Basis of preparation

#### i Statement of compliance

These condensed consolidated interim financial statements have been prepared in accordance with the International Financial Reporting Standards ("IFRS") and its interpretations adopted by the International Accounting Standards Board ("IASB") and the requirements of UAE Federal Law No. 8 of 1984 (as amended).

#### ii New standards and interpretations not yet adopted

A number of new standards, amendments to standards and interpretations are effective for annual periods beginning after 1 January 2013, and have not been applied in preparing these condensed consolidated interim financial statements. The Company does not plan to early adopt any of these standards.

#### iii Basis of consolidation

A subsidiary is an entity controlled by the Company. The financial statements of a subsidiary are included in the condensed consolidated interim financial statements from the date that control commences until the date that control ceases.

#### iv Basis of measurement

These condensed consolidated interim financial statements have been prepared under the historical cost convention.

#### v Functional and presentation currency

These condensed consolidated interim financial statements are presented in United Arab Emirates Dirham ("AED") rounded to the nearest thousand except when otherwise stated. This is the Company's functional currency.

#### vi Earnings per share

The Company presents basic earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to the ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period.

Notes to the condensed consolidated interim financial statements (continued)

#### 2 Basis of preparation (continued)

#### vii Use of estimates and judgments

The preparation of these condensed consolidated interim financial statements, in conformity with IFRS, requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

Judgements made by management in the application of IFRS that have significant effect on these condensed consolidated interim financial statements and estimates with a risk of material adjustment in the next year mainly comprise of residual value and useful lives of items of property, plant and equipment and intangible assets, key assumptions used in discounted cash flow projections for goodwill impairment test, provision for bad and doubtful debts and provision for slow moving inventories and provision for asset retirement obligation.

#### 3 Significant accounting policies

The same accounting policies and methods of computation have been followed in these condensed consolidated interim financial statements as compared with the Company's recent 2012 annual audited financial statements.

Change in accounting policies

A number of new standards, amendments to standards and interpretations are effective for annual periods beginning after 1 January 2013 and have been applied in preparing these condensed consolidated financial statements. Those which are relevant to the Group are set out below.

- a) IFRS 9 Financial Instruments (2010), IFRS Financial Instruments (2009)
- b) IFRS 10 Consolidated Financial Statements, IFRS 11 Joint Arrangements, IFRS 12 Disclosure of Interests In Other Entities (2011)
- c) IFRS 13 Fair Value Measurement (2011)
- d) IAS 19 Employee Benefits (2011)

The adoption of these standards is not expected to have a material impact on the financial statements of the Company.

Notes to the condensed consolidated interim financial statements (continued)

# 4 Property, plant and equipment

	Buildings	Plant and equipment	Furniture and fixtures	Motor vehicles	Capital work in progress	Total
	<b>AED 000</b>	<b>AED 000</b>	<b>AED 000</b>	<b>AED 000</b>	AED 000	<b>AED 000</b>
Cost						
At 1 January 2013	47,208	9,770,529	237,354	1,482	951,830	11,008,403
Additions	-	204,372	1,165	-	374,663	580,200
Transfers	-	167,839	64	-	(167,903)	-
Disposal/write off	-	(60,500)	-	-	-	(60,500)
At 30 June 2013	47,208	10,082,240	238,583	1,482	1,158,590	11,528,103
Depreciation / impairment / provision for obsolescence*						
At 1 January 2013	15,273	3,188,332	176,243	1,481	36,306	3,417,635
Charge for the period	1,108	511,428	13,350	1	- -	525,887
Write off	· _	(60,561)	-	_	(21,254)	(81,815)
Impairment / provision for						
obsolescence	-	-	-	-	2,894	2,894
At 30 June 2013	16,381	3,639,199	189,593	1,482	17,946	3,864,601
Net book value						
At 1 January 2013	31,935	6,582,197	61,111	1	915,524	7,590,768
Net book value At 30 June 2013	30,827	6,443,041	48,990		1,140,644	7,663,502
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The carrying amount of the Company's buildings includes a nominal amount of AED 1 (2012: AED 1) in relation to land granted to the Company by the UAE Government.

<sup>\*</sup>Impairment / provision for obsolescence relates to plant and equipment and capital work in progress.

Notes to the condensed consolidated interim financial statements (continued)

### 5 Intangible assets and deferred fees

#### 5.1 IT software

	Software in use AED 000	Capital work in progress AED 000	Total AED 000
Cost			
At 1 January 2013	947,136	122,684	1,069,820
Additions	36,642	32,062	68,704
Transfers	21,299	(21,299)	(26.076)
Write off	(26,076)		(26,076)
At 30 June 2013	979,001	133,447	1,112,448
Amortisation	<del></del>		
At 1 January 2013	739,086	-	739,086
Charge for the period	54,763	_	54,763
Write off	(26,368)	-	(26,368)
At 30 June 2013	767,481	-	767,481
Net book value At 1 January 2013	208,050	122,684	330,734
·			
Net book value At 30 June 2013	211,520	133,447	344,967
5.2 Telecommunications licence fee			
		Reviewed	Audited
		30 June	31 December
		2013	2012
		<b>AED 000</b>	AED 000
Opening balance		81,778	88,003
Amortisation for the period / year		(3,086)	(6,225)
Closing balance		78,692	81,778

Telecommunications licence fee represents the fee charged by the Telecommunications Regulatory Authority to the Company to grant the licence to operate as a telecommunications service provider in the UAE. The fees are being amortised on a straight-line basis over a period of 20 years which is the term of the licence, from the date of granting the licence.

#### 5.3 Indefeasible right of use

	Reviewed 30 June 2013 AED 000	Audited 31 December 2012 AED 000
Opening balance Additions / transfers during the period / year Amortisation for the period / year	199,658 17,902 (12,664)	164,282 58,190 (22,814)
Closing balance	204,896	199,658

The additions to indefeasible right of use represent the fees paid to a telecom operator to obtain rights to use Indoor Building Solutions relating to certain sites in the UAE transferred from property, plant and equipment. The fees are amortised on a straight line basis over 10 years.

Also included in the balance is an amount charged by an operator of a fibre-optic cable system for the right to use its submarine fibre-optic circuits and cable system. The fees are amortised on a straight-line basis over a period of 15 years from the date of activation of the cable system.

Notes to the condensed consolidated interim financial statements (continued)

#### 5 Intangible assets and deferred fees (continued)

#### 5.4 Goodwill

The Company acquired the business and assets of three wholly owned subsidiaries/divisions of Tecom Investments FZ LLC with effect from 31 December 2005. Goodwill represents the excess of purchase consideration paid over the fair value of net assets acquired.

1.	Reviewed 30 June	Audited 31 December
	2013 AED 000	2012 AED 000
Goodwill	549,050	549,050

The Company tests goodwill for impairment annually. The recoverable amount of the Cash Generating Units ("CGU") is determined using the Discounted Cash Flow method based on the three year business plan approved by the Board of Directors.

Goodwill is allocated to two CGUs, being the broadcasting operations and the fixed line business.

The key assumptions for the value-in-use calculations at 31 December 2012 include a discount rate of 8.09% and a terminal growth rate of 3%.

#### 5.5 Deferred fees

Review 30 Ju 20 AED 0	ne 31 December 2012
Deferred annual licence fee, numbering fees and spectrum fees 79,6	2,749

An annual licence fee is charged in respect of the telecommunications licence awarded. Numbering fees are charged for the allocation of the right of use of mobile and fixed number ranges. Spectrum fees are charged for the authorisation of various frequencies used by the Company.

#### **6** Related party transactions

Related parties comprise the shareholders of the Company, its directors, key management personnel and entities over which they exercise significant influence. Transactions with related parties are on terms and conditions approved by the Company's management or by the Board of Directors.

Audited

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#### 6.1 Due from / to related parties

	Keviewea	Audited
	30 June	31 December
	2013	2012
	AED 000	AED 000
Due from related parties		
Axiom Telecom LLC	114,485	108,825
Eros Electronics	10,176	16,432
Due from shareholders*	79,506	45,764
	204,167	171,021
	=======================================	
Due to related parties		
Tecom Investments FZ LLC	17,329	28,058
Emaar Properties PJSC	-	20,486
	17,329	48,544

<sup>\*</sup>Due from shareholders represents receivable from founding shareholders.

Notes to the condensed consolidated interim financial statements (continued)

### **6** Related party transactions (continued)

### 6.1 Due from / to related parties (continued)

All transactions with related parties are carried out at commercial rates. Telecom services to related parties are provided at normal market value and are excluded from reportable related party transactions. The following table reflects the gross value of transactions with related parties.

	Reviewed six month period ended 30 June 2013 AED 000	Reviewed six month period ended 30 June 2012 AED 000
Tecom Investments FZ LLC:		
Office rent and services	32,713	60,304
Infrastructure cost	14,418	35,146
Axiom Telecom LLC- Authorised distributor - Net Sales	1,121,879	1,015,975
Eros Electronics – Authorised distributor –Net Sales	251,790	195,088
Injazat Data Systems LLC -Data centre rent and services	5,848	4,616
Emaar Properties PJSC	13,693	-

## 6.2 Compensation to key management personnel

	Reviewed	Reviewed
	six month	six month
	period ended	period ended
	30 June	30 June
	2013	2012
	<b>AED 000</b>	AED 000
Short term employee benefits	13,809	13,873
End of service benefits	745	520
Post-employment benefits	275	424
Share based benefits	1,459	1,975
Directors' remuneration	4,536	4,020
	20,824	20,812

Certain employee benefits previously excluded from disclosure have been included in the current period figures. Accordingly prior period has been adjusted to reflect the current period format.

# Notes to the condensed consolidated interim financial statements (continued)

## 7 Accounts receivable

Audited
e 31 December
3 2012
AED 000
Audited
3 717,271
(352,913)
364,358
3 436,867
(2,092)
2 434,775
310,739
1,109,872

# 7.1 Movement in provision for doubtful debts

The movement in the provision for doubtful debts in respect of trade receivables was as follows:

	Reviewed	Audited
	30 June	31 December
	2013	2012
	<b>AED 000</b>	AED 000
Provision for receivables for services and products		
Opening balance	352,913	305,741
Impairment loss recognised	17,638	52,561
Write off during the period / year	(9,143)	(5,389)
Closing balance	361,408	352,913
Provision for dues from other telecommunications operators		
Opening balance	2,092	2,459
Impairment loss recognised / (reversal)	459	(367)
Closing balance	2,551	2,092
Total provision for doubtful debts	363,959	355,005

Notes to the condensed consolidated interim financial statements (continued)

#### 8 Other receivables

	Reviewed 30 June 2013 AED 000	Audited 31 December 2012 AED 000
Advances to suppliers Interest receivable Staff loans	248,812 4,458 68	310,014 8,429 2,504
Deposits and others	16,678 ————————————————————————————————————	13,199 334,146

#### 9 Cash and cash equivalents and short term investments

	Reviewed	Audited
	30 June	31 December
	2013	2012
	<b>AED 000</b>	AED 000
Cash at bank (on deposit and call accounts)	731,352	2,688,232
Cash in hand	397	412
Short term investments *	2,080,000	630,000
	2,811,749	3,318,644
	=======================================	

<sup>\*</sup> Short term investments represent bank deposits with maturity periods exceeding 3 months from the date of acquisition.

#### 10 Long term borrowings

	Reviewed	Audited
	30 June	31 December
	2013	2012
	<b>AED 000</b>	AED 000
Long term bank borrowings (i),(ii),(iii) and (iv)	1,930,729	1,092,021
Buyer credit arrangements (v)	710,441	1,080,710
	2,641,170	2,172,731
Less: Current portion of long term bank borrowings	(808,170)	-
Current portion of buyer credit arrangement	(226,195)	(328,613)
	1,606,805	1,844,118

<sup>(</sup>i) Facility for AED 808.2 million (USD 220 million). This facility is to be repaid in full on the final maturity date (30 June 2014) and carries an interest rate of LIBOR+ 1.45% per annum. The facility is unsecured.

<sup>(</sup>ii) During the year 2012, the Company secured a bank facility amounting to AED 367.3 million (USD 100.0 million). This facility is to be repaid in full on the final maturity date (12 December 2015) and carries an interest rate of LIBOR+ 1.60% per annum. The facility is unsecured. AED 367.3 million (USD 100.0 million) was utilised during the period.

<sup>(</sup>iii) A facility of AED 367.3 million (USD 100 million) which was not utilised as at 31 December 2012. This facility is to be repaid in full on the final maturity date (24 December 2015) and carries an interest rate of LIBOR+ 1.82% per annum. AED 253.8 million (USD 69.1 million) was utilised during the period.

Notes to the condensed consolidated interim financial statements (continued)

#### **Long term borrowings (continued)** 10

- (iv) A facility of AED 1,836.7 million (USD 500 million) which was not utilised as at 31 December 2012. This facility is to be repaid in full on the final maturity date (20 December 2017) and carries an interest rate of LIBOR+ 1.75% per annum. AED 501.4 million (USD 136.5 million) was utilised during the period.
- (v) The Company has utilised the following buyer credit arrangements obtained from three suppliers:
  - (a) AED 505.2 million (USD 137.5 million) in full and final draw down of an available AED 987.1 million (USD 268.7 million) (2012: AED 606.2 million). The facility is to be repaid in ten equal bi-annual instalments commencing January 2011. The facility carries an average interest rate of LIBOR + 1.2% per annum. AED 101.0 million (USD 27.5 million) has been repaid during the period.
  - (b) AED 478.4 million (USD 130.2 million) of an available AED 760.4 million (USD 207.0 million) (2012: AED 408.3 million). The facility is to be repaid in ten equal bi-annual instalments commencing September 2012. The facility carries an average interest rate of LIBOR + 1.2% per annum. AED 48.8 million (USD 13.3 million) has been repaid during the period.
  - (c) AED 48.2 million (USD 13.1 million) in full and final drawdown of an available AED 84.0 million (USD 22.9 million) (2012: AED 66.1 million). The facility is to be repaid in five bi-annual instalments commencing September 2012. The facility carries no interest. AED 17.9 million (USD 4.9 million) has been repaid during the period.

#### 11 **Provisions**

In the course of the Company's activities a number of sites and other commercial premises are utilised which are expected to have costs associated with exiting and ceasing their use. The associated cash outflows are substantially expected to occur at the dates of exit of the assets to which they relate, which are long-term in nature, primarily in periods up to fifteen years from when the asset is brought into use.

	AED 000
95,638 1,213 2,441	95,638 -
99,292	95,638
Reviewed 30 June 2012 AED 000	Audited 31 December 2012 AED 000
1,957,391 482,106 83,316 113,624 21,197 378,367 593,950 314 3,630,265	1,691,955 801,539 156,472 99,154 22,507 339,002 843,961 375
	1,213 2,441  99,292  Reviewed 30 June 2012 AED 000  1,957,391 482,106 83,316 113,624 21,197 378,367 593,950 314

Notes to the condensed consolidated interim financial statements (continued)

## 13 Employee benefits

13 Employee benefits	Reviewed 30 June 2013 AED 000	Audited 31 December 2012 AED 000
End of service benefits		
Opening balance	122,682	103,326
Charge for the period / year	22,637	35,059
Payments made during the period / year	(11,656)	(15,703)
Closing balance	133,663	122,682
14 Share capital		
	Reviewed	Audited
	30 June	31 December
	2013	2012
Authorised, issued and fully paid up share capital (par value AED 1 each)	4,571,428,571	4,571,428,571
15 Share premium	Reviewed 30 June	Audited 31 December
	2013	2012
	<b>AED 000</b>	AED 000
Premium on issue of common share capital	393,504	393,504
16 Share based payment reserve	Reviewed 30 June 2013 AED 000	Audited 31 December 2012 AED 000
Share based payment reserve	90,790	86,780

The Company has in place an Executive Share Option Plan ("ESOP") for selected senior managers to receive equity settled share options of the Company. The ESOP consists of annual grant schemes.

Options in the ESOP vest upon completion of a defined service period and expire on the earlier of their expiry date or termination of the executives' employment. There are no voting or dividend rights attached to the options. The exercise price is determined by taking the average of the daily closing share price of the 30 calendar days preceding the share scheme service period commencement date.

The fair value of services received in return for share options granted are measured by reference to the fair value of share options granted. The fair value of the options is calculated using the Black-Scholes option pricing model.

Notes to the condensed consolidated interim financial statements (continued)

### 16 Share based payment reserve (continued)

Details of the ESOP schemes and the assumptions used to calculate the fair value of the options as at 30 June 2013 are shown in the table below:

Share scheme	Options granted (000)	Options forfeited (000) (1)	Options exercised (000)	Options outstanding (000)	Commencement date	Vesting Date	Expiry Date <sup>(3)</sup>
Launch grant scheme	16,269	250	16,019	-	22 Apr 2006	21 Apr 2009	21 Apr 2012
Annual grant scheme 2007	17,066	3,287	11,807	1,972	01 Jul 2007	30 Jun 2010	30 Jun 2013
Annual grant scheme 2008	25,275	5,385	1,781	18,109	01 Jul 2008	30 Jun 2011	30 Jun 2014
Annual grant scheme 2009	27,587	2,447	22,851	2,289	01 Jul 2009	30 Jun 2012	30 Jun 2015
Annual grant scheme 2010	27,554	5,652	-	21,902	01 Jul 2010	30 Jun 2013	30 Jun 2016
Annual grant scheme 2011	27,486	5,065	-	22,421	01 Jul 2011	30 Jun 2014	30 Jun 2017
Annual grant scheme 2011 <sup>(2)</sup>	1,482	386	-	1,096	16 Jan 2012	16 Jan 2015	15 Jan 2018

- (1) forfeited due to executives leaving the Company.
- (2) issuance of pro-rated options to new senior management positions for the 2011 grant scheme.
- (3) For options issued to new executives after the scheme commencement date, the expiry date is 3 years from the date of issue of the options

The fair value and assumptions used to calculate the fair value of the options are:

Share scheme	Fair value per option (AED)	Stock price at measurement date	Expected volatility	Risk-free interest rate	Employee retention rate
Launch grant scheme	1.55	2.51	50%	1.00%	100%
Annual grant scheme 2007	0.28	2.51	47%	1.75%	100%
Annual grant scheme 2008	0.28	2.51	42%	2.50%	100%
Annual grant scheme 2009	0.93	2.51	42%	2.50%	100%
Annual grant scheme 2010	0.63	1.91	42%	1.25%	100%
Annual grant scheme 2011	0.84	3.11	31%	1.00%	100%
Annual grant scheme 2011(1)	0.60	2.85	28%	1.00%	100%

(1) issuance of pro-rated options to new executive positions for the 2011 grant scheme.

Notes to the condensed consolidated interim financial statements (continued)

### 16 Share based payment reserve (continued)

#### **31 December 2012**

Details of the ESOP schemes and the assumptions used to calculate the fair value of the options as at 31 December 2012 are shown in the table below:

Share scheme	Options granted (000)	Options forfeited (000) (1)	Options exercised (000)	Options outstanding (000)	Commencement date	Vesting Date	Expiry Date
Launch grant scheme	16,269	250	16,019	-	22 Apr 2006	21 Apr 2009	21 Apr 2012
Annual grant scheme 2007	17,066	616	-	16,450	01 Jul 2007	30 Jun 2010	30 Jun 2013
Annual grant scheme 2008	25,275	1,337	-	23,938	01 Jul 2008	30 Jun 2011	30 Jun 2014
Annual grant scheme 2009	27,587	2,447	14,636	10,504	01 Jul 2009	30 Jun 2012	30 Jun 2015
Annual grant scheme 2010	27,554	4,357	-	23,197	01 Jul 2010	30 Jun 2013	30 Jun 2016
Annual grant scheme 2011	27,486	3,355	-	24,131	01 Jul 2011	30 Jun 2014	30 Jun 2017
Annual grant scheme 2011 <sup>(2)</sup>	1,482	-	-	1,482	16 Jan 2012	16 Jan 2015	15 Jan 2018

- (1) forfeited due to executives leaving the Company.
- (2) issuance of pro-rated options to new senior management positions for the 2011 grant scheme.

The fair value and assumptions used to calculate the fair value of the options are:

Share scheme	Fair value per	Stock price at	Expected	Risk-free	Employee
	option	measurement	volatility	interest	retention
	(AED)	date		rate	rate
Launch grant scheme	1.55	2.51	50%	1.00%	100%
Annual grant scheme 2007	0.28	2.51	47%	1.75%	100%
Annual grant scheme 2008	0.28	2.51	42%	2.50%	100%
Annual grant scheme 2009	0.93	2.51	42%	2.50%	100%
Annual grant scheme 2010	0.63	1.91	42%	1.25%	100%
Annual grant scheme 2011	0.84	3.11	31%	1.00%	90-100%
Annual grant scheme 2011(1)	0.60	2.85	28%	1.00%	90-95%

(2) issuance of pro-rated options to new senior management positions for the 2011 grant scheme.

### Notes to the condensed consolidated interim financial statements (continued)

### 17 Statutory reserve

In accordance with the UAE Federal Law No. 8 of 1984 (as amended) and the Company's Articles of Association, 10% of the net profit is required to be transferred annually to a non-distributable statutory reserve. Such transfers are required to be made until the balance of the statutory reserve equals one half of the Company's paid up share capital.

	Reviewed 30 June 2013 AED 000	Audited 31 December 2012 AED 000
Opening balance Transfer to statutory reserve during the period / year	465,581 94,181	267,627 197,954
Closing balance	559,762	465,581
18 General and administrative expenses		
	Reviewed	Reviewed
	six month	six month
	period ended	period ended
	30 June	30 June
	2013	2012
	<b>AED 000</b>	AED 000
Payroll and employee related expenses	444,664	474,817
Outsourcing and contracting	197,243	190,614
Consulting Tale communications license and related force	8,559	19,696
Telecommunications licence and related fees Sales and marketing expenses	133,775 119,497	126,957 157,023
Depreciation and amortisation expenses	596,400	552,877
Network operation and maintenance	377,581	373,264
Rent and utilities	53,959	66,479
Provision for doubtful debts	18,066	46,547
Impairment of property, plant and equipment and inventory Miscellaneous expenses	3,862 44,835	6,147 46,575
Wiscentificous expenses		
	1,998,441	2,060,996
19 Finance income and expense		
	Reviewed	Reviewed
	six month	six month
	period ended	period ended
	30 June	30 June
	2013	2012
Finance income	<b>AED 000</b>	AED 000
Interest income	22,243	26,772
Finance expense		
Interest expense*	46,906	35,612
Exchange loss	266	1,273
	47,172	36,885

<sup>\*</sup>Interest expenses include early settlement fees amounting to AED 7,498 thousand.(2012: Nil)

Notes to the condensed consolidated interim financial statements (continued)

## 20 Other income and expenses

Other income in the current period includes AED 6.4 million (2012: 6.4 million) relating to sublease of capacity and facilities to certain operators as well as income from site sharing with other operators.

#### 21 Royalty

The Company received confirmation via a letter dated 10 December 2012 from the UAE Ministry of Finance for the Royalty payable for the years ended 31 December 2012 through to 31 December 2016.

The applicable rates are as follows:-

Royalty	2012	2013	2014	2015	2016
On licensed revenue	5%	7.5%	10%	12.5%	15%
On profit after deducting royalty on licensed revenue	17.5%	20%	25%	30%	30%

The classification of licensed revenue is still under discussion with the authorities and the Company has provided for applicable royalty on total revenue for the period excluding Broadcasting revenue (refer note 25) and certain other allowable deductions. Broadcasting revenue has been excluded from royalty calculations as the Company believes that this is a non-licenced activity.

	Reviewed six month period ended 30 June 2013	Reviewed six month period ended 30 June 2012
Total revenue for the period Broadcasting revenue for the period (refer note 25) Other allowable deductions	5,286,554 (90,789) (562,116)	- - -
Total adjusted revenue	4,633,649	-
Profit before royalty	1,529,614	1,317,282
Provision for royalty: 7.5% of the total adjusted revenue plus 20% of the net profit for the period before distribution after deducting 7.5% of the total licensed revenue. (Royalty for the six month period ending 30 June 2012 was provided at 50% of the profit before royalty)	583,942	658,641

### 21.1 Movement in accrual for royalty

	Reviewed	Audited
	30 June	31 December
	2013	2012
	AED 000	AED 000
Opening balance	843,961	714,556
Transfer to accounts payable	(837,815)	(714,556)
Provision for the period / year	587,804	843,961
Closing balance	593,950	843,961
	<del></del>	

Notes to the condensed consolidated interim financial statements (continued)

## 22 Earnings per share

22 Earnings per snare	Reviewed six month period ended 30 June 2013	Reviewed six month period ended 30 June 2012
Profit for the period (AED 000)	941,810	658,641
Weighted average number of shares	4,571,429	4,571,429
Earnings per share (AED)	0.21	0.14
23 Changes in working capital		
	Reviewed	Reviewed
	six month	six month
	period ended	period ended
	30 June	30 June
	2013	2012
	<b>AED 000</b>	AED 000
Change in inventories	(77,046)	(6,813)
Change in accounts receivable	8,309	(104,306)
Change in prepayments	(4,710)	4,648
Change in other receivables	64,130	(20,569)
Change in accounts payable and accruals	(218,149)	255,065
Change in amounts due from related parties	(33,146)	29,988
Change in amounts due to related parties	(31,215)	7,407
Change in deferred fees	(76,863)	(71,854)
Payment of employee benefits	(11,656)	(3,381)

## 24 Contingent liabilities and commitments

Net changes in working capital

The Company has outstanding capital commitments and outstanding bank guarantees amounting to AED 1,028,260 thousand and AED 24,961 thousand, respectively (2012: AED 1,338,585 thousand and AED 32,135 thousand respectively).

(380,346)

90,185

Notes to the condensed consolidated interim financial statements (continued)

### 25 Segment analysis

30	June	2013
JU	June	4010

30 June 2013	Mobile	Fixed	Wholesale	Broadcasting	Total
	<b>AED 000</b>				
Segment revenue	4,117,516	819,969	258,280	90,789	5,286,554
Segment contribution	2,802,397	647,278	55,258	40,106	3,545,039
Unallocated costs Finance income and expense					(1,998,441)
& other income					(16,984)
Profit before royalty					1,529,614
Royalty					(587,804)
Profit for the Period					941,810
30 June 2012	Mobile	Fixed	Wholesale	Broadcasting	Total
	AED 000				
Segment revenue	3,816,545	818,689	178,194	85,227	4,898,655
Segment contribution	2,659,805	621,004	55,545	31,486	3,367,840
Unallocated costs Finance income and expense &					(2,060,996)
other income					10,438
Profit before royalty					1,317,282
Royalty					(658,641)
Profit for the period					658,641

The Company's assets and liabilities have not been identified to any of the reportable segments as the majority of the operating fixed assets are fully integrated between segments. The Company believes that it is not practical to provide segment disclosure relating to total assets and liabilities since a meaningful segregation of available data is not feasible.